

**MARIA BAKATSAKI**  
**Diploma and M.Sc. in Production Engineering & Management**

**PERSONAL DETAILS:**

**Date of Birth:** 01.05.1968  
**Address:** Technical University of Crete,  
Kounoupidiana Chania GR73100  
**Marital Status:** Married with 3 children  
**Telephone:** 2821037361  
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**Present Occupation:** *Laboratory Teaching, Research and Technical Assistant* in i) *Management Systems Laboratory* and ii) *Computational Mechanics and Optimization*, School of Production Engineering and Management, Technical University of Crete (TUC).

**Research Interests:** Human Resources Management, Entrepreneurship Management, Organisational Behaviour, Quality Management, Acceptance Models, Venture Capital

**Expertise:** Women/Startups Business Coach, Organisation of International Conferences and Exhibitions, Technology Transfer, Management of National and European Programs

**EDUCATION AND QUALIFICATIONS:**

2008-today     **Phd Candidate** in the School of Production Engineering and Management, Technical University of Crete  
Dissertation Title: Factors affecting the effective acceptance of the Common Assessment Framework in the Public Sector Organizations (Supervisor: Prof. V. Moustakis)

26-1-1999     **M.Sc.** in School of Production Engineering and Management, Technical University of Crete (Grade: 8.44/10)

1992           **Diploma** in Production Engineering and Management, Technical University of Crete (Grade: 8.76/10)  
Thesis: Feasibility study for the establishment of a Technology and Science Park in Chania (Supervisor: Prof. V. Moustakis)

**SHOLARSHIPS**

During my studies I received the following scholarships:

- State Scholarships Foundation: Scholarship for the first and the second year of my studies
- Technical Chamber of Greece: Scholarship for the second year of my studies

**WORK EXPERIENCE:**

2013-today     **Business Coach** of the newly established company “Calliope Vassalou“, which is financed by the Programme “Integrated intervention to support female entrepreneurship through fostering entrepreneurship” of the Operational Programme “Contingency Reserve/NSRF 2007-2013“

2013-today     **Laboratory Assistant also** in the Management Systems Laboratory (Director: Prof. V. Moustakis)

2012-today     **Laboratory Assistant** in the Institute of Computational Mechanics and Optimization (Director: Prof. G. E. Stavroulakis)

2/1/13-6/30/2013     **Adjunct Lecturer** - “Management Systems-Tutorial”, School of the Production Engineering and Management. Technical University of Crete (TUC)

- 5/4/00-12/8/01 **Trainer** on “Introduction to Computers“ and „Placement Techniques“ financed by the european program HORIZON organized by MENTOR EDUCATIONAL S.A.
- 1/1/05-8/26/09 & **Founder and Coordinator** of the Technology Transfer Office of TUC
- 2/1/96-12/31/96
- 12/29/99-6/30/01 **Consultant** in the Incubator of New Entrepreneurs of Chanion
- 1/3/97-31/12/97 **Founder and Coordinator** of the Carreer Office of TUC
- 8/13/93-21/31/05 **Employee** in the Research Committee of TUC. My objectives were:
- Reengineering of Research Committee, establishment of Technology Park, Technology Transfer Office, Carreer Office etc.)
  - Financial Management of research and development national and european projects
- 1/10/92-31/5/93 **Collaborator** to the study financed by BIPETVA with title “Feasibility study for the establishment and spatial structure of the Technology Park in Chania“
- 10/5/90-8/3/91 **Trainer** in MEMO COMPUTER COMPUTER SCHOOL in computer lessons (Autocal, Windows, Basic, Fortran, Microsoft Office Applications (Word, Excel)

### **RESEARCH & DEVELOPMENT PROGRAMS**

- 28/8/13-27/2/15 **“CALLIOPE VASSALOU“ AAG1-00675** financed by the Programme “Integrated intervention to support female entrepreneurship through fostering entrepreneurship” of the Operational Programme “Contingency Reserve/NSRF 2007-2013“ – Submission of the proposal, business coach, financial management.
- 29/12/99-30/6/01 **“KOUTOUPHS GEORGIOS“** Consultant/Business Coach of the innovative start-up company, which was incubated in the Incubator of Chania – Submission of proposal, business coach, financial management.
- 1/3/97-31/12/97 **Carreer Office of TUC** funded by EPEAEK
- 1/1/05-8/26/09 & **Liaison Office of TUC** funded by the GSRT/EPAN (Operational Programme of Competitiveness)
- 2/1/96-12/31/96
- 1/2/97-15/10/97 **OMADIKON I**-Participation of the cretan research Institutes in the International Exhibition of Thessaloniki financed by PEP Kritis.
- 1/12/94-31/3/96 **SPRINT-PK 374** Technology Park of Technical University of Crete in Chania

### **CONFERENCES**

- Presentation of the paper entitled «*Quality Readiness in Organizations: Literature Review and Introduction of a New Quality Readiness Index*» in the International Conference “14<sup>th</sup> International Conference on Knowledge, Culture and Change in Organizations”, held in the Oxford University, UK, on 2-5/8/2014 and organized by “The Organization Knowledge Community”.
- Presentation of the paper entitled “*Quality Culture: Key factor for the Sustainability of the Modern Innovative Entrerprises*” in the 11<sup>th</sup> Student Conference of Management Science and Technology held in Athens on May 13<sup>th</sup>, 2014.
- Organization/Attendance of the Conference “10<sup>th</sup> HSTAM International Congress on Mechanics», held in Chania, on May 25<sup>th</sup>-27<sup>th</sup> 2013 (Tasks: i) Congress Secretariat, ii) design and construction of the congress website <http://www.10hstam.tuc.gr>, iii) edited Abstracts and CD of Proceedings)
- Presentation of the paper entitled “*Quality Readiness in Organizations: Literature Review and Proposal of a new Quality Readiness Index*” in the International Conference “European Business Research Conference”, held in Rome on August 27<sup>th</sup> -28<sup>th</sup> 2012 and organized by the World Business Institute.
- Organization/Attendance of the Conference “7<sup>th</sup> GRACM International Congress on Computational Mechanics», held Athens on June 30<sup>th</sup> to July 2<sup>nd</sup>, 2011, (Tasks: i) Congress Secretariat, ii) design and construction of the congress website <http://www.7gracm.tuc.gr>, iii) edited Book of Abstracts and CD of Proceedings).
- Presentation of the paper with title “[The Venture Capital Investment Process In Greece: Some Evaluation Aspects](#)” in the Conference “Greek Industry: towards a knowledge finance” s held in

Athens on 3<sup>rd</sup> to 5<sup>th</sup> July, 2006 and organized by the Technical Chamber of Greece ([http://library.tee.gr/digital/m2135/m2135\\_zopounidis.pdf](http://library.tee.gr/digital/m2135/m2135_zopounidis.pdf))

- Presentation of the paper with title “Venture Capital Evaluation: New Empirical Issues” in the 15<sup>th</sup> Conference of the Greek Operational Research Organization “Occupation, workflow and Operational Research” held in Tripoli on October 31st to November 2nd, 2002.
- Presentation of the paper with title “Venture Capital Evaluation: New Empirical Issues” in the International Conference “10<sup>th</sup> IFORS SPECIAL CONFERENCE-NEW TRENDS IN BANKING MANAGEMENT” held in Athens on April 1st to 3rd, 2001.

## **PUBLICATIONS**

- Konstantinos M. Karyotakis, Maria Bakatsaki, Vassilis S. Moustakis (2015). The entrepreneurial facets of public administration. *Synthesis, Singidunum University, International Scientific Conference of IT and Business Related Research*, Contemporary business and management, 16-17/04/2015. DOI: 10.15308/Synthesis-2015-327-331
- Bakatsaki M., Kosmidou K., Zopounidis C. (2006), «The venture capital investment process in Greece: Some evaluation aspects», *Investment Research and Analysis Journal*, Vol. 1, No. 2, 94-106 [http://iraj.gr/IRAJ/IRAJ\\_Volume\\_1\\_N\\_2\\_Fall\\_2006.pdf](http://iraj.gr/IRAJ/IRAJ_Volume_1_N_2_Fall_2006.pdf)
- Bakatsaki-Manoudaki M., Kosmidou K., Papadopoulos Y., Zopounidis C (2006), “The venture capital investment process in Greece: Some evaluation aspects”, Proceedings of the 3<sup>rd</sup> Conference of TCG “Greek Industry: towards a knowledge finance” held in Athens on 3<sup>rd</sup> to 5<sup>th</sup> July, 2006 and organized by the Technical Chamber of Greece ([http://library.tee.gr/digital/m2135/m2135\\_zopounidis.pdf](http://library.tee.gr/digital/m2135/m2135_zopounidis.pdf))
- Zopounidis C., Bakatsaki-Manoudaki M. (2002), Venture Capital in Greece. Results of a national survey, BULLETIN OF THE GREEK BANKS ASSOCIATION, October, November 2002, pp. 87-102 ([http://62.143.74/5Ekdosis/UplPDFs//deltia/4\\_2002/4\\_2002.pdf](http://62.143.74/5Ekdosis/UplPDFs//deltia/4_2002/4_2002.pdf))
- Zopounidis C., Bakatsaki M. (2003), “The Venture Capital in Greece”, Online Subscription Magazine “Epistimoniko Marketing.gr” (<http://www.epistimonikomarketing.gr/Venture-Capital-stin-ellada/>).
- Bakatsaki M. (2001), “Venture capital investment evaluation: New empirical issues”

## **SEMINARS**

- Seminar on Multiple Criteria Decision Aid, October 1st, 2008, Chania, Greece, organized by HORS (Hellenic Operational Research Society)

## **STUDIES**

- “Venture Capital in Greece”, national study to the greek venture capital firms.
- “Agriculture in the Prefecture of Chania-Present and future perspectives for development”, it was presented in the Development Conference held by the Prefecture of Chania.
- Dietary preferences of the tourists who visit Crete/Position and perspectives of the cretan cuisine and the cretan diet, questionnaire in 5 languages which was answered by 1.000 tourists.

## **SKILLS:**

**IT Skills:** Computer Literate (Windows, MS Office (Access, Excel, Word, Power Point), Internet), Website design and construction (Dreamweaver, Photoshop), Autocad, statistical packages (SPSS), Programming Languages (C++, FORTRAN, SIMSCRIPT, LISP)

**Foreign Languages:** English (C2 Proficiency), French (A2 Basic), German (A2 Basic)